

Client/Owner: Covington, LLC

Architect: Cho Wilks and Benn Architects

Contractor: Southway Builders

Project Financing: \$5,000,000 – Market Rate

Project Completed: 2000



Another example of French Development's capacity to develop, market and sell 'for-sale' housing is its development of twenty market rate townhouses in the 900 and 1000 blocks of Covington Street in Federal Hill on land that the Baltimore Development Corporation (BDC) awarded to the team French assembled. Beginning in 1998 French constructed 20 new townhouses using construction financing from the Baltimore Community Development Financing Corporation (CDFC). The houses were sold in a three week period at an average sales price of \$250,000. This was a market rate development. As part of the award of the land to French from BDC, French was required to work closely with the Federal Hill Community Association. French met regularly with association volunteers who reviewed plans and gave community approval to the development.